

Austin Lukose

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Qualified CMA professional with experience in Taxation and Sales

Relationship Manager at Axis Asset Management Company Ltd, Kochi, India

(May 2024 – July 2024)

Roles and responsibilities

- Responsible for managing the AMC's sales in two banking clusters with fourteen branches.
- Drive sales through Banking Channel (B2B) by selling Mutual Funds, PMS and AIF.
- Responsible for client management and distributor events.
- Providing good quality customer service to distributor and final customers.
- Presenting and training the sales team of the distributor about Investment Products and Market updates.

Tax Associate at TRC Pamco Middle East, Dubai, UAE

(December 21 – January 24)

Roles and responsibilities

- Reporting directly to the VAT Manager for all VAT matters.
- Assisting clients in VAT Return Preparation and its Submission in the portal.
- Assisting clients with VAT Registration (Individual & Group), De-Registration & Amendments, and liaising with the FTA in this regard.
- Preparing VAT Refund Applications and liaising with the FTA in this regard.
- Assisting in Health Check Assignments.
- Understanding the VAT-related issues in various sectors, and within the processes of AP & AR (VAT touch points) and systems in various companies and communicating them with clients.
- Assisting the businesses by identifying areas of non-compliance, and then assisting with taking corrective actions, by rectification measures, or by submitting Voluntary Disclosures.
- Assisting clients with VAT compliance obligations as well as advising them on various VAT queries.
- Advising clients on the VAT implication on all the transactions by mapping the VAT impact for each transaction.
- Advising clients on the changes to be made in the accounting entries to ensure that they are in compliance with the VAT Laws and Regulations.

Analyst at Northern Trust Corporation, Bengaluru, India

(April 20 – April 21)

Roles and responsibilities

- I worked as an Operations Analyst. My role was to support Northern Trust middle offices in Chicago and Tampa concerning Banking Operations processes.

Educational Qualifications

Qualification	Year of passing
CFA Level 1	2020
MBA (Finance)	2020
CMA	2016
BBA	2017
AISSCE (Commerce)	2014

Personal Details

Date of birth	30th July, 1996
Marital status	Single
Nationality	Indian
Driving License	UAE & Indian